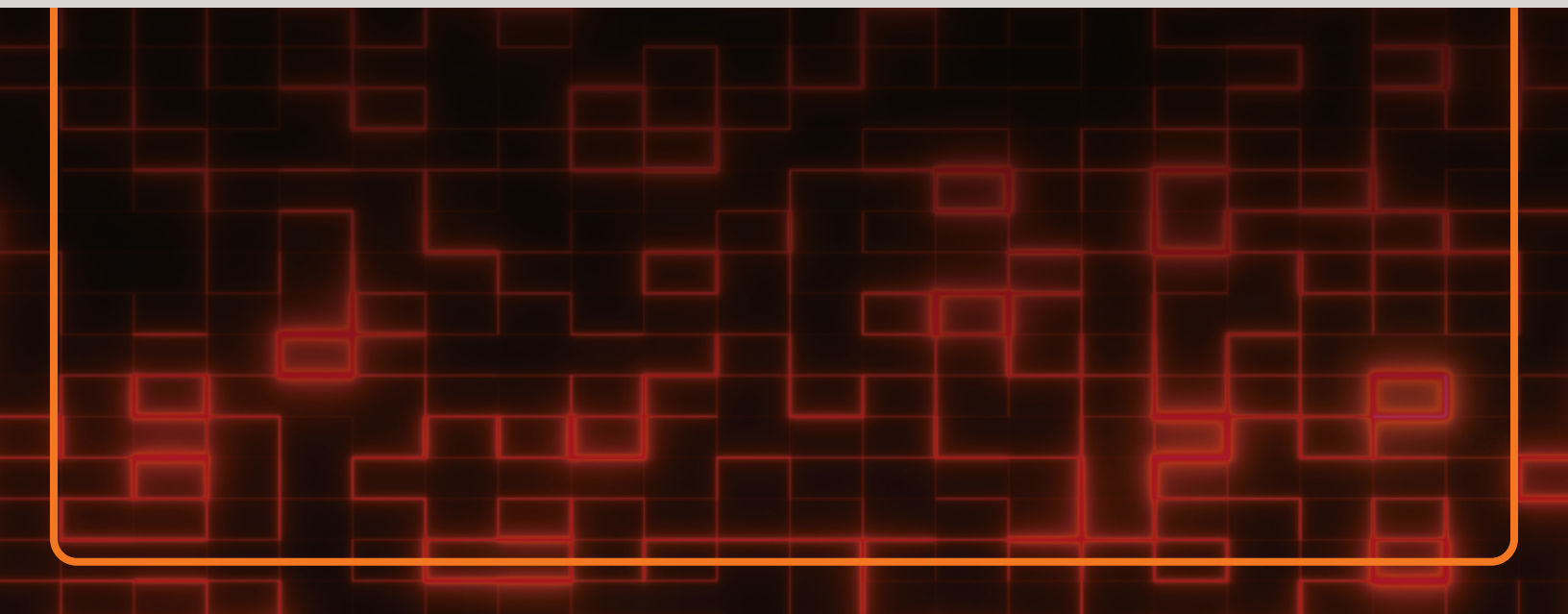




TABLETECH PARTNERS

Elevating Hospitality, One Solution at a Time.

REVENUE MODELS



ABOUT US

TableTech Partners is your trusted consultant in the hospitality industry.

We understand exactly what you're going through. We don't just sell you a product and walk away; we become a partner in your business.

We take the time to learn how your restaurant operates, identify the right technology for you, and then help you set it up: POS systems, payment processors, inventory management, and integration with your current systems. All the while, we translate the technical talk into straightforward advice you can act on. Soon, the chaos starts to settle.

You're spending less time worrying about payments and technology and more time focusing on what matters—delivering great food, happy customers, and a thriving business.

Thanks to TableTech Partners, ***your restaurant isn't just running smoother; it's growing smarter.***



REVENUE MODELS DONE FOR YOU

Comprehensive Consulting, Setup, and Retainer Support Model (Premium Offering)

Overview: This model provides an end-to-end service, from initial consultation and system setup to ongoing support.

Monthly Subscription Fee: \$500/month

What's Included:

- **Phase 1: Consulting & Strategy**
 - In-depth assessment of current payment technologies and workflows.
 - Customized recommendations tailored to the client's needs.
- **Phase 2: Implementation & Integration**
 - POS system setup, integration with existing tools (CRM, inventory, etc.), and training for staff.
 - One-time implementation fee based on scope
- **Phase 3: Retainer Support**
 - Ongoing system management, troubleshooting, and optimization.
 - Regular strategy calls to identify growth opportunities and adapt technologies.



REVENUE MODELS DO IT **YOURSELF**

Subscription Model (Content, Community, and Limited Access)

Overview: This model provides ongoing value through educational content, limited consulting, and access to a community of like-minded business owners.

Monthly Subscription Fee: \$99/month

What's Included:

- Exclusive Newsletter: Monthly insights on the hospitality industry, payment technologies, growth strategies, and Keith's personal takes.
- Access to Resources: Whitepapers, checklists, tutorials, videos, etc.
- Community Membership: Private online group where members can ask questions, share experiences, and learn from each other.
- Limited 1-on-1 Time:
 - One 30-minute call with Keith per quarter.
 - Option to book additional calls at a discounted hourly rate.



REVENUE MODELS DONE WITH YOU

Basic Consulting Service (Hourly or Bucket Model)

Overview: This model is ideal for clients seeking short-term advice or support on specific challenges.

Hourly Rate: \$150/hour for ad hoc consulting and technical guidance.

- **Bucket of Hours:**

- Purchase hours in advance for a discounted rate:
 - 10 hours for \$1300 (saves \$200)
 - 20 hours for \$2700 (saves \$300)

- **Consultative Services Include:**

- Ongoing system management, troubleshooting, and optimization.
- Regular strategy calls to identify growth opportunities and adapt technologies.

